

Message Text

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TO AMEMBASSY VIENNA PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, AU

SUBJECT: EXPORT PROMOTION QUESTIONNAIRE

1. COMMERCE OFFICE OF ECONOMIC RESEARCH IN COOPERATION WITH THE BUREAU OF INTERNATIONAL COMMERCE IS UPDATING AND EXPANDING TWO PREVIOUS STUDIES ON COMPARATIVE EXPORT PROMOTION. IN ADDITION TO SUPPLYING REPLIES TO THE QUESTIONS BELOW, PLEASE HIGHLIGHT ANY EXPORT PROMOTION TECHNIQUES IN AUSTRIA, WHICH YOU BELIEVE TO BE ESPECIALLY UNIQUE OR EFFECTIVE. SHORT DEADLINE IS REGRETTED, BUT YOUR TELEGRAPHIC REPLY REQUIRED BY JANUARY 4 TO ALLOW PREPARATION COMPARATIVE REPORT FOR OMB.

2. IN-HOUSE SOURCES INDICATE THAT THE TRADE POLICY AND FOREIGN TRADE SECTION OF THE FEDERAL CHAMBER OF COMMERCE PAYS COST OF TRADE OFFICES ABROAD AND ALL THEIR TRADE PROMOTION EXPENDITURES BY A TAX LEVY ON IMPORTS/EXPORTS. THE RATE, AS LAST REPORTED, IS AT .3 PERCENT OF VALUE. SINCE THE TAX LEVIED ON EXPORTS, DOES RAISING THE COST OF EXPORTS AFFECT PRICE COMPETITIVENESS?

3. IS IT TRUE THAT IN 1973 AUSTRIA MADE DOLS 14 MILLION AVAILABLE FOR RESEARCH AND DEVELOPMENT UNDER THE GUISE OF EXPORT PROMOTION

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IMPETUS TO EXPORTS. HAS AUSTRIAN GOVERNMENT DEMONSTRATED

THAT THERE IS A DIRECT CORRELATION TO BE DRAWN BETWEEN R AND D
CONCENTRATION AND EXPORT SUCCESS? IS THE R AND D MONEY REALLY
TIED TO EXPORT PROMOTION? WHO ADMINISTERS THE MONEY? DOES IT
FLOW THROUGH THE FEDERAL CHAMBER OF COMMERCE? KISSINGER

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